

Ukraine open for Finland.



Yulia Kotova, Advisor at SI "Entrepreneurship &
Export promotion office"

ENTREPRENEURSHIP & EXPORT PROMOTION OFFICE

The purpose of the Office is to promote development and support of small and medium business, support and promotion of exports of goods and works and services of Ukrainian manufacturers.

10 FUNCTIONS IN FOCUS

- Analytics & Strategy
- Export
- Legal
- SME Infrastructure
- Access to Finance
- PPD, Communication & Partnership
- SME Promotion & Education
- SME Innovation
- Digital Transformation
- SME investment

DIRECTIONS OF EXPORT:

- Education for exporters
- Analytics and research
- Export consulting
- **Partners search**



Why Ukraine?

- **Largest country** located entirely Europe - 603,500 square km. **33% of the world's black soil is in Ukraine** (UA agriculture land = 1,16 of Germany)
- Ukraine has concluded 18 FTAs covering a total of 46 countries, incl. FTA with **Finland**
- **Among top exporters** of sunflower oil, grain, walnuts, poultry meat, beef, white sugar in the world - **45% in total export** (\$22.2 bn of food and agriculture)
- **Nº1 supplier of organic food to EU** from Europe (Nº2 in the world after China)



FINLAND
country
in focus for UA
exporters

Ukraine organic trade opportunities

Ukraine has:

- > **722** organic operators
- > **467 980 ha land** organic and in conversion
- > **People and skills:** well-educated and high-skilled innovators
- > **Cost-competitiveness:** most cost-efficient manufacturing platform in Europe
- > The majority of organic operators in Ukraine **ready to produce on private label terms and conditions.**



Organic operators in Ukraine are certified according to the EU organic standard.

Ukrainian organic food export overview

Ukrainian organic products already **export to 35 countries** (Europe, North America, Asia, Africa). It is **469 000 ton** of products with the **total cost - 189 mln USD sold to 236 companies** around the world.



37 mln USD
141,000 tons



24 mln USD
42,000 tons



14 mln USD
16,800 tons



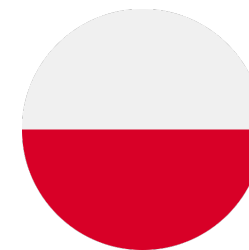
9 mln USD
36,800 tons



34 mln USD
50,000 tons



14 mln USD
59,500 tons



12 mln USD
13,700 tons

What can you source from Ukraine?

- > cereals (corn, wheat and barley)
- > oilseeds, soybeans
- > sunflower oil
- > **fruits and berries**
- > **vegetables**
- > **mushrooms**
- > nuts
- > herbs
- > ketchup
- > juices
- > flour
- > **honey and many other.**



THANK YOU FOR ATTENTION

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