

ACTIVITIES AND VALUE FOR BUSINESS

ENGINEERING AND TECHNOLOGY INDUSTRIES ASSOCIATION OF LITHUANIA





ALINPRA

LINPRA UNITES

Leading companies of Lithuanian engineering / technology industries and other related organizations.

ON INTERNATIONAL SCALE

Linpra acts as an ambassador of Lithuanian engineering industries and represents the whole sector (not only members).

WHAT IS LINPRA?



With joint activities LINPRA aims to contribute to progress of the country.

> LINPRA is open to all mature / development oriented engineering industries companies.

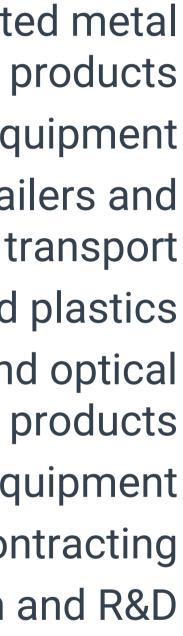


~130 members

Business areas:

- Basic metals and fabricated metal
 - Machinery and equipment
- Motor vehicles, trailers, semi-trailers and other transport
 - Rubber and plastics
 - Computer, electronic and optical
 - **Electrical equipment**
 - Subcontracting
 - Education and R&D







MAIN AREAS OF LINPRA ACTIVITIES





Export development



Project management involving engineering companies in project consortiums and activities

Representing interests of engineering companies







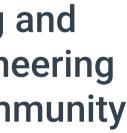


Technological transformation. Industry 4.0 development in Lithuania

Training and raising employee qualification. Initiatives in education. Promoting STEAM

Networking and building engineering industries community









ENGINEERING INDUSTRIES SECTOR IN LITHUANIA

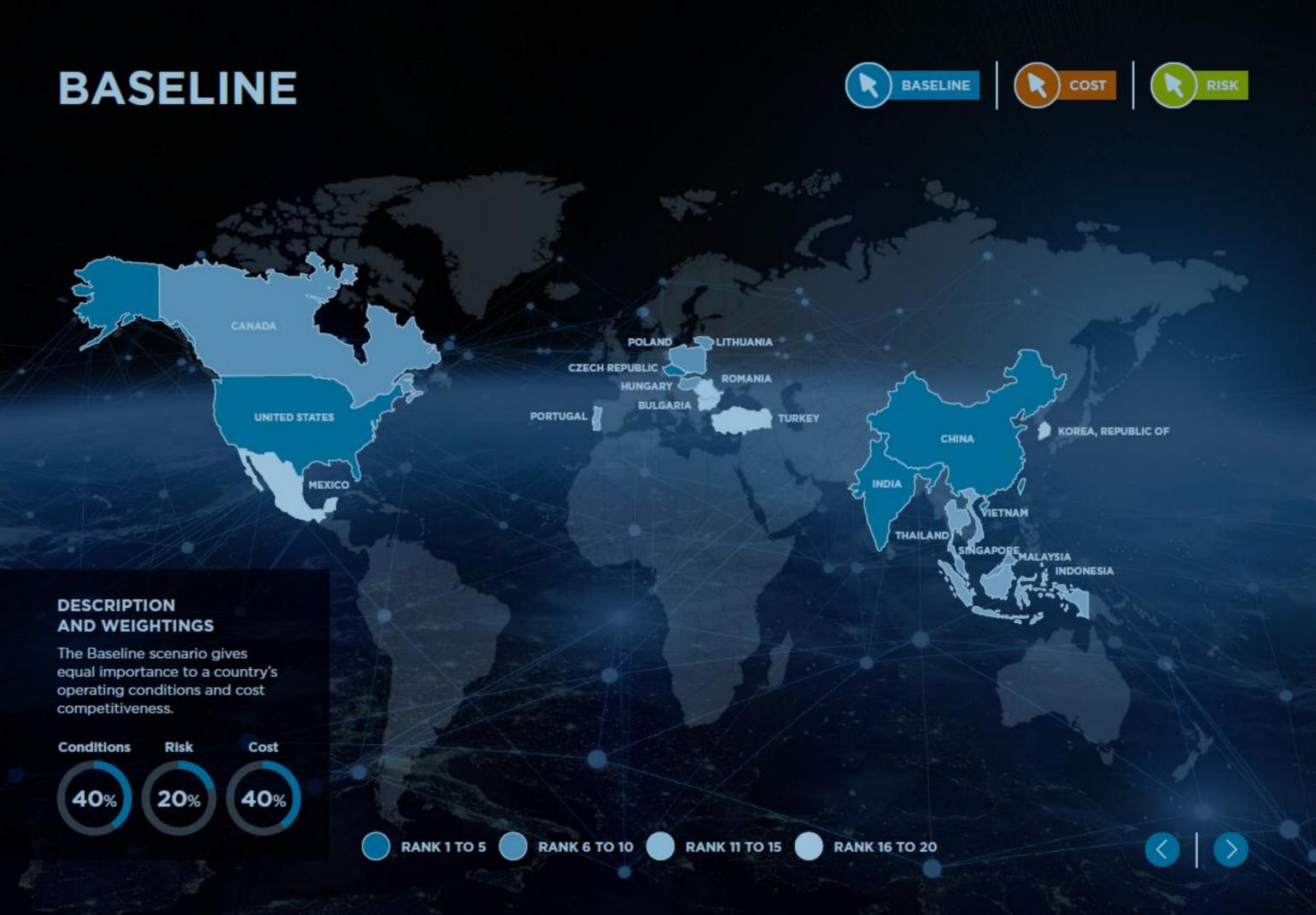


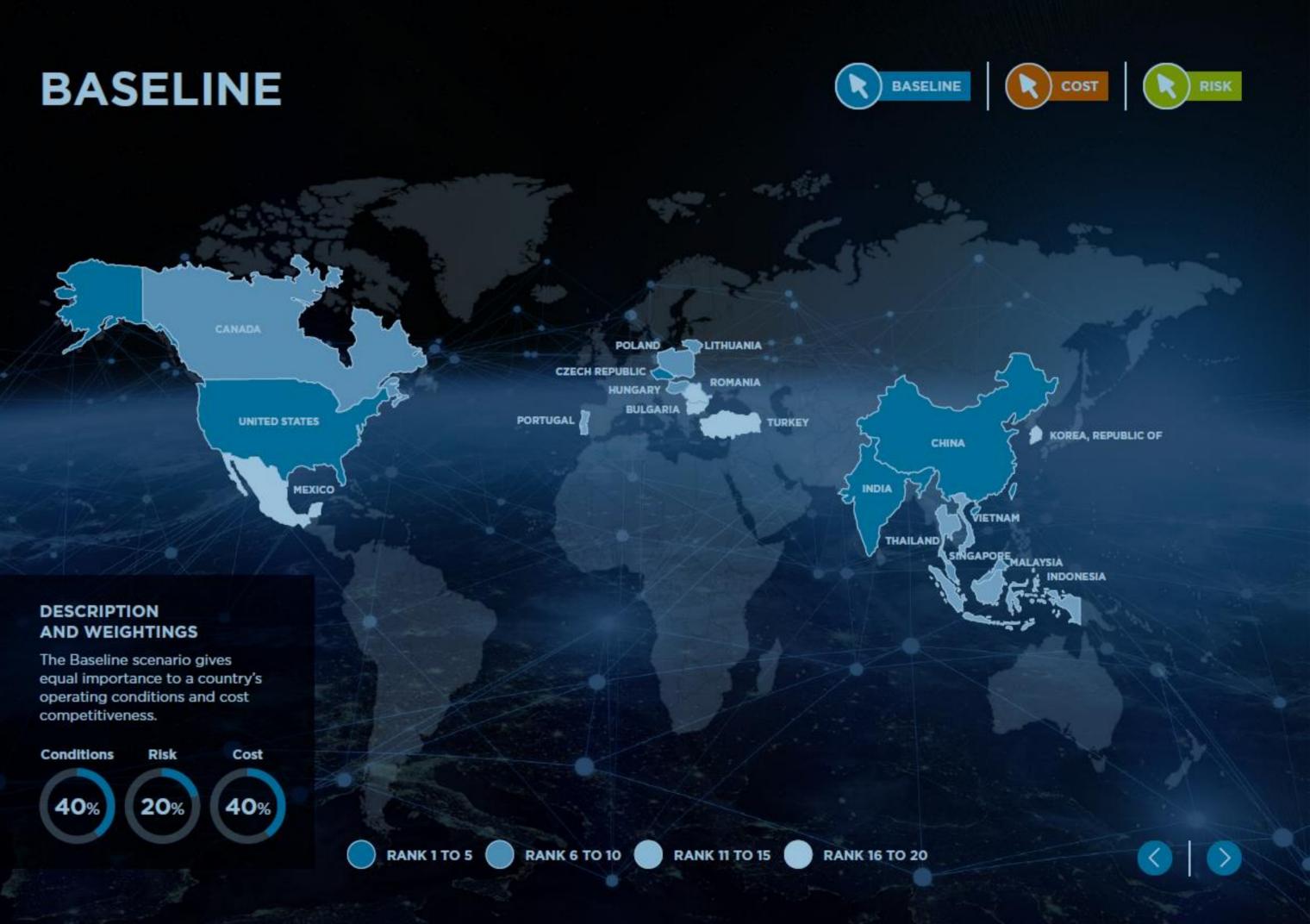
LITHUANIA. Business benefits

ASSESSING MANUFACTURING'S **POST-PANDEMIC RECOVERY POTENTIAL**

Lithuania rating on the attractiveness for global manufacturing: **# among TOP 10 in the world # among TOP 5 in Europe**

Global Manufacturing Risk Index (2020), Cushman & Wakefield survey



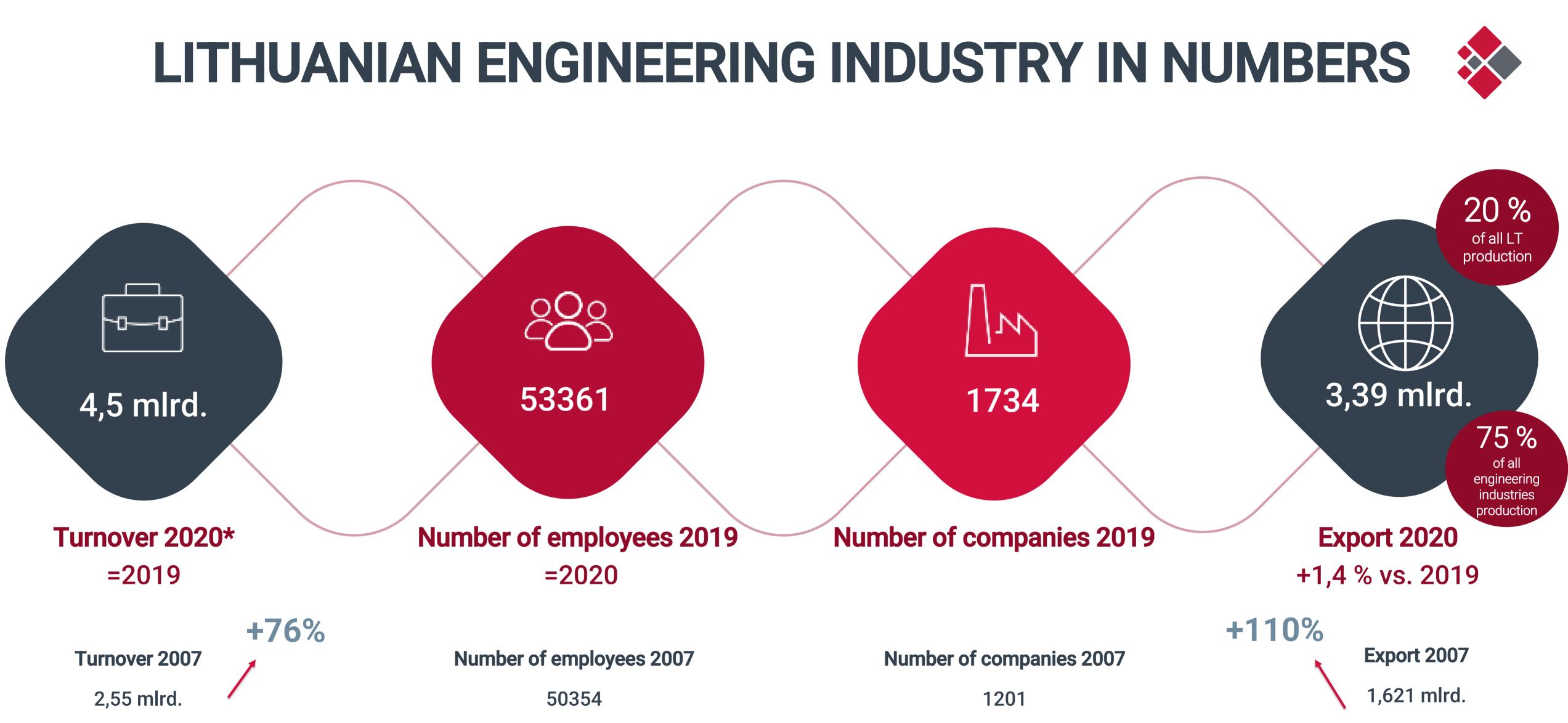




DESCRIPTION AND WEIGHTINGS

The Baseline scenario gives equal importance to a country's operating conditions and cost competitiveness.



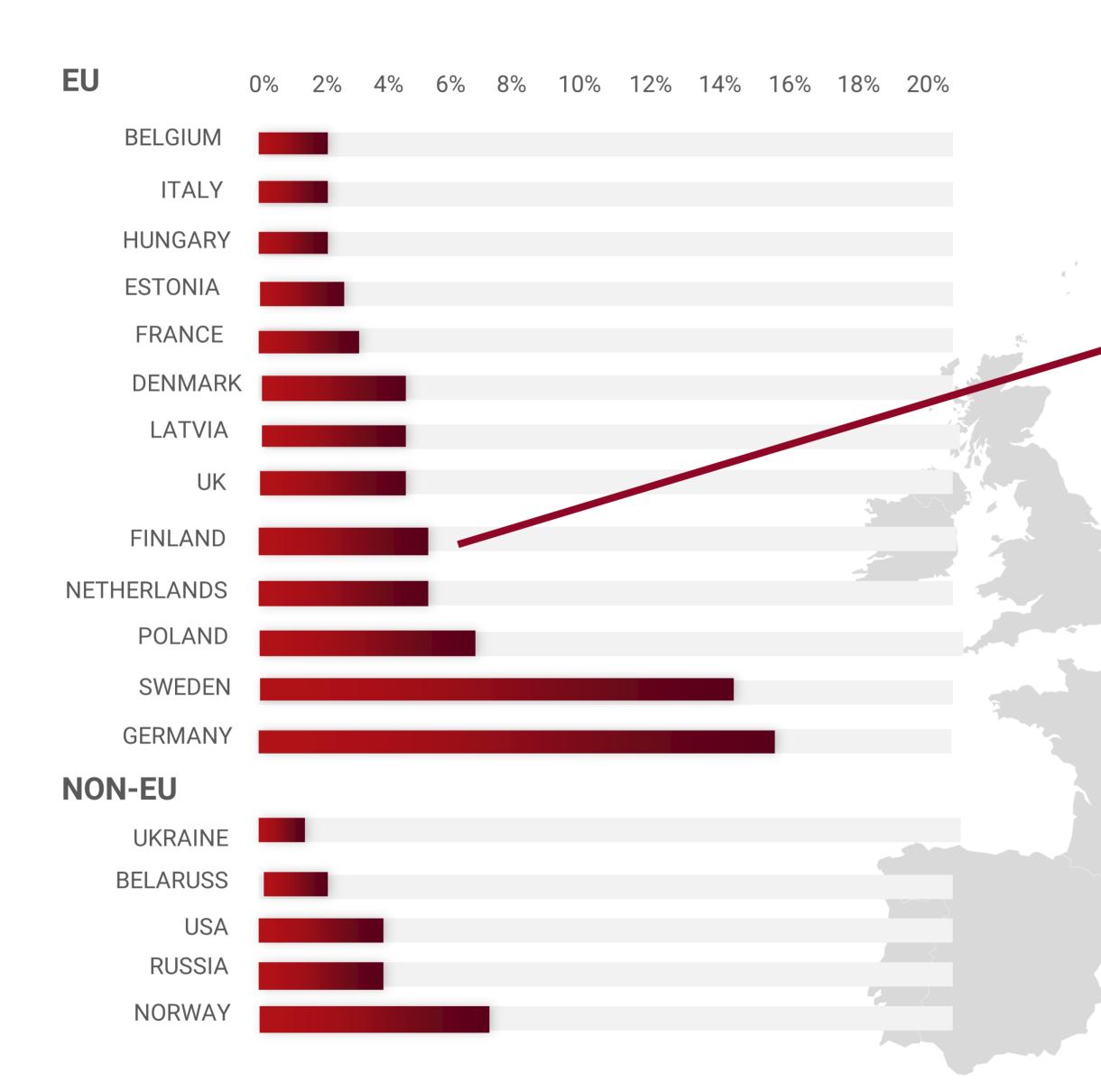


* Source: Enterprise Lithuania, Department of Statistics of Lithuania

Value added 2.75 times higher compared to 2010.



MAIN EXPORT DIRECTIONS: 2020 m. 3,39 mlrd. Eur



Source: the Lithuanian Department of Statistics, 2019

TOP5





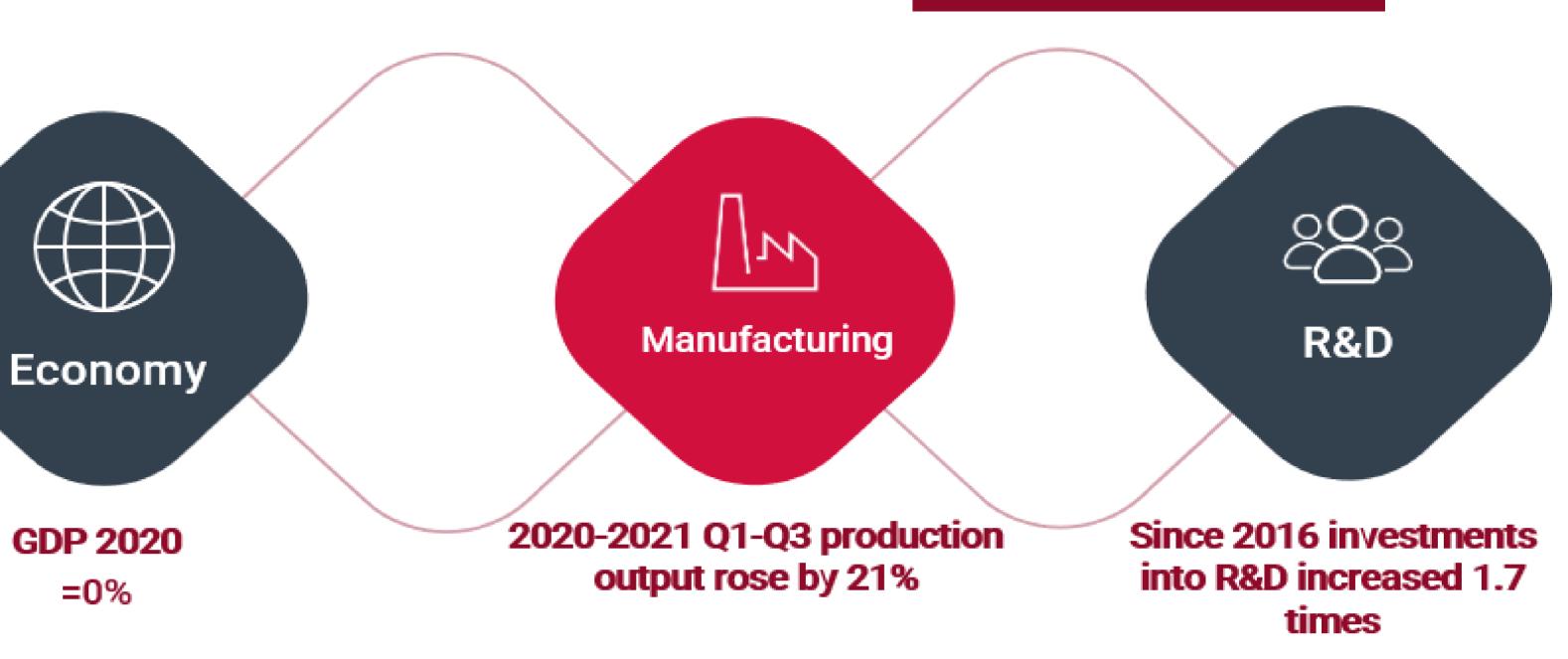


GDP 2020 =0%

GDP 2021 Q1-Q3

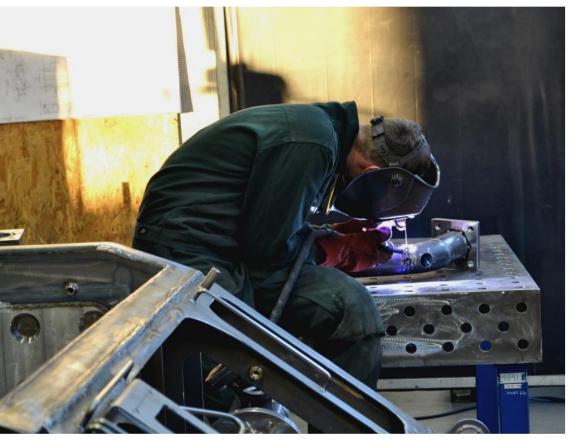
5,2%

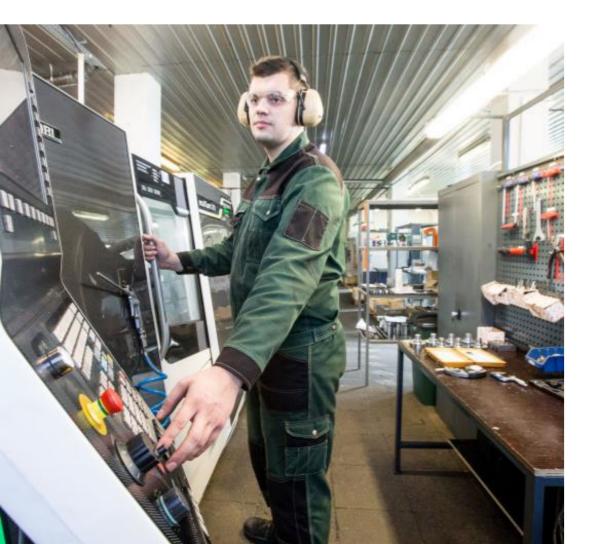
L. P.



Manufacturing companies in Lithuania are becoming increasingly integrated into the EU value chains.







MAIN ACTIVITIES. METAL PROCESSING AND MACHINERY

Sheet metal processing

- Laser, plasma cutting
- Shearing
- CNC Punching
- CNC Bending
- Stamping
- Cutting
- Rolling

Tubes processing

- Cutting
- Bending



Mechanical processing

- CNC milling
- CNC turning
- Boring, Threading
- Grinding

Surface preparation

- Shot blasting
- Tumbling

Surface coating

- Powder coating
- Wet painting
- Electro-galvanic coating
- KTL
- Zink, ZnNi, ZnFe plating

Welding

- Robot welding MIG/MAG
- Manual welding MIG/MAG/TIG
- Spot welding

Casting

Thermal treatment

Designing and producing tooling

Equipment







MAIN ACTIVITIES. **ELECTROMECHANICS AND ELECTRONICS**

- **ODM electronics design services EMS electronics assembly Process Automation Cabinets Power Distribution & MCC Systems MultiDrive Systems**

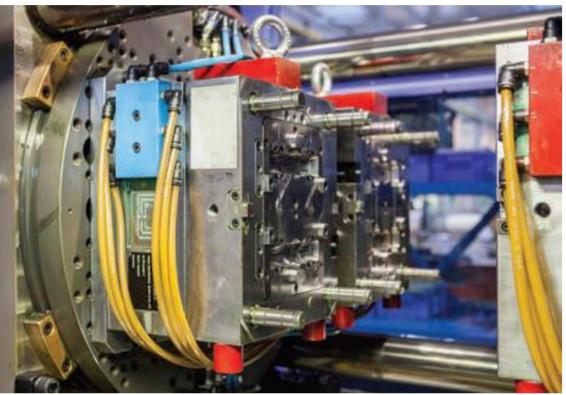
- Wire assemblies and harness
- **Electro-Mechanical Systems**
- HI-TECH products, Lasers, Optcs
- **Complex assembly**
- Installation















MAIN ACTIVITIES. **PLASTICS AND RUBBER**

Injection molding

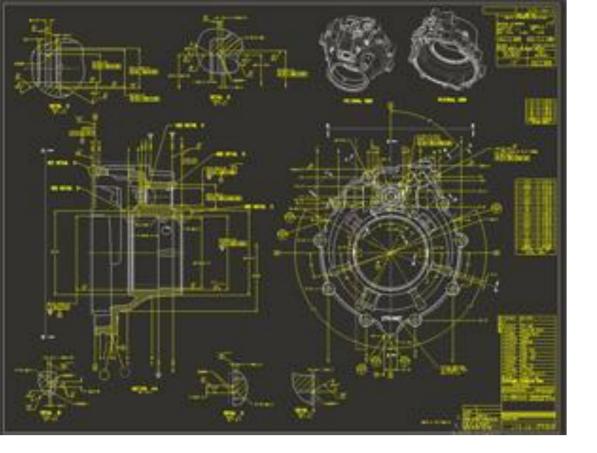
- 2K (dual-component) injection
- moulding
- Tampo printing
- Micro moulding
- Pad printing
- Hot-foil blocking
- Ultrasonic welding
- Thermoset injection moulding

Assembly and packaging

Vertically integraded supply chain







MAIN ACTIVITIES. ENGINEERING



Designing/Engineering

- Solidworks/Creo
- Manufacturing drawings
- Benefits cost efficient; drawings quality on supplier; suitable for manufacturing ERP system
- Quality management systems
- Timely updated reports

Complex assembly Instalation





Purchasing standard components





Pet stretch blow moulding machines









Pile Guidance Frame

Offloading system





Offshore turntable



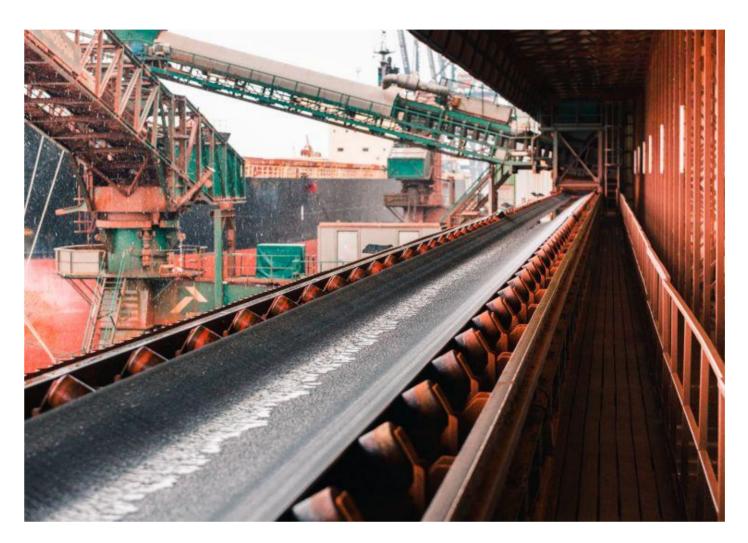


Transportation equipment for loading of cargo ships



Heavy and light lifting equipment

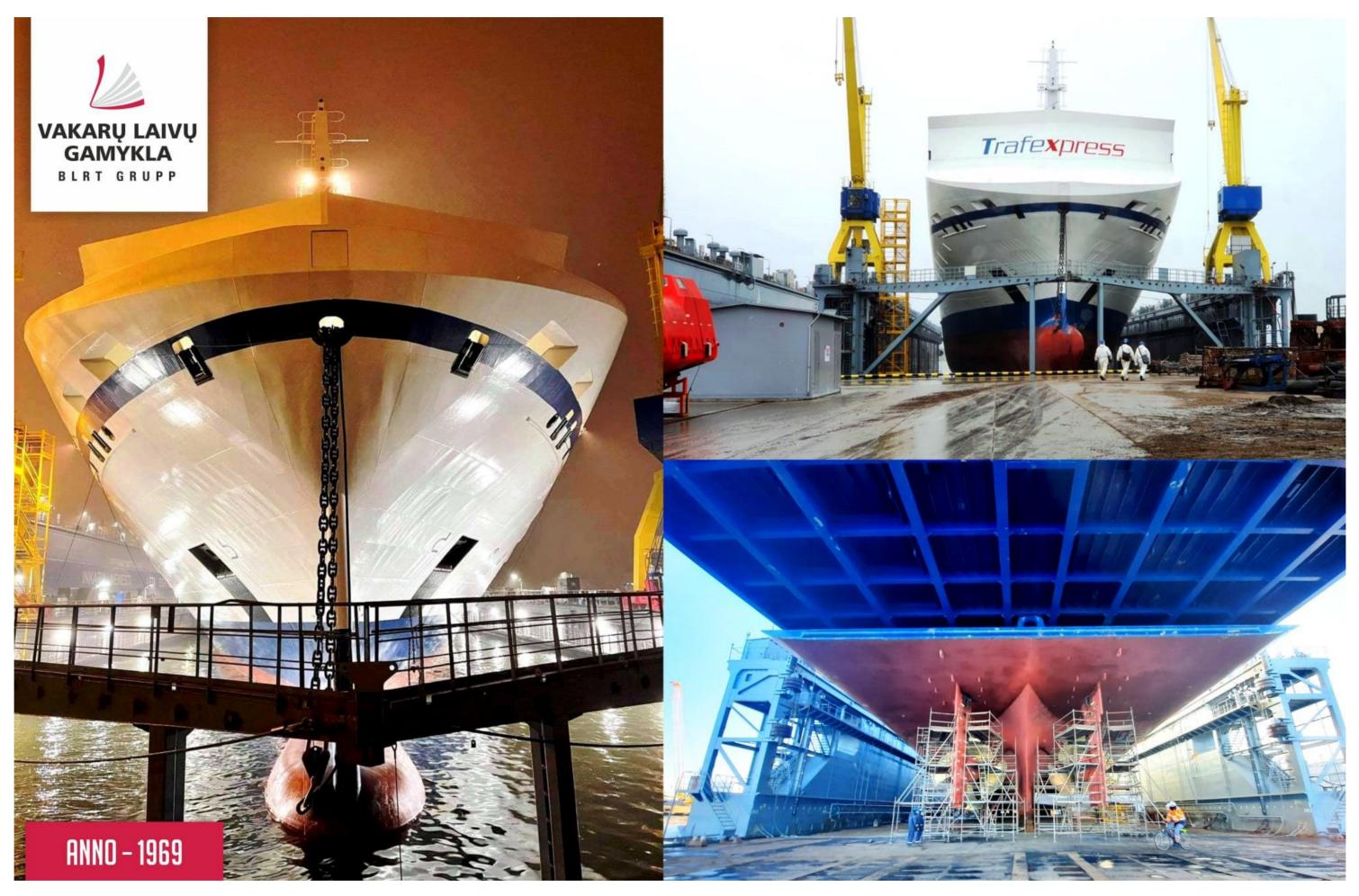




Production of storage tanks, vessels, elevators and towers



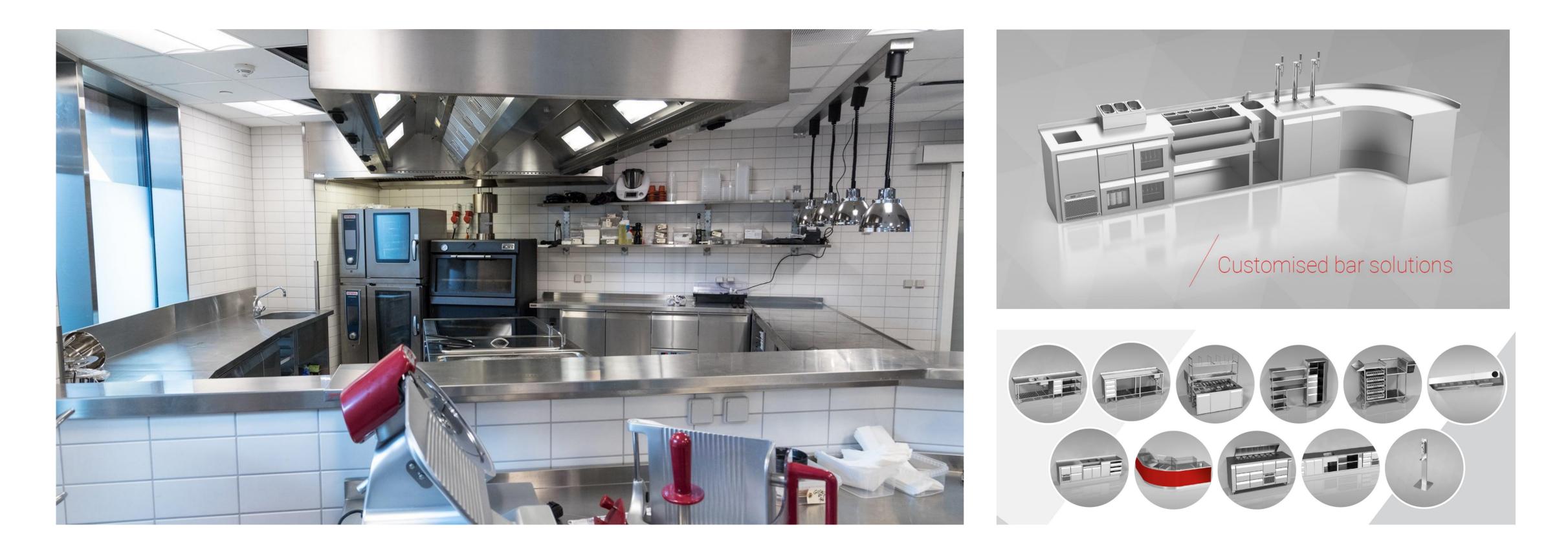
Power transformer frames



The largest floating dock in the Baltic state

Western Shipyard will become the largest ship repair hub and, together with the shipyards in Tallinn and Turku, will enable the Group to compete with the greatest ship repair companies of Western and Northern Europe.





Stainless steel professional kitchen equipment











Battery technologies

ENGINEERING CAPACITIES, R&D AND ACHIEVEMENT













Altas Auto

Altas Auto is a Lithuanian Mini and Midi bus engineering enterprise which manufactures their products to the standard of such world market leaders as Mercedes-Benz, Volkswagen, MAN and Iveco. The company is No. 1 by sales in the Scandinavian market and one of the Europe's leading companies in the field of engineering and manufacturing of minibuses.



Altas Viator 29 seats + 1 + 1 mid-size Altas flagship tourist bus



Altas Novus electric minibuses 2 low floor city and 2 multifunctional models available

ALTAS

800 units per year Production scale



IVECO









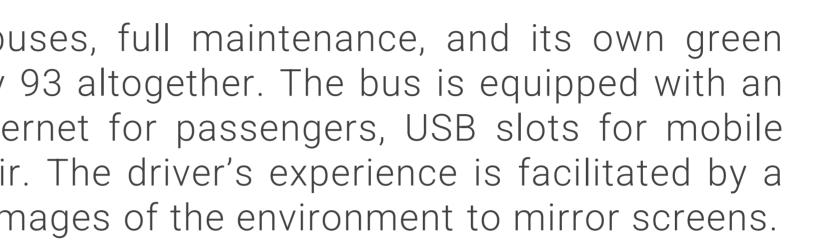




E-buses, designed and manufactured in Lithuania

Dancer is an electric transport solution that includes e-buses, full maintenance, and its own green energy supply. A Dancer can seat 32 passengers and carry 93 altogether. The bus is equipped with an advanced climate control system, high-speed wireless internet for passengers, USB slots for mobile phones and an automatic ramp for the lifting of wheelchair. The driver's experience is facilitated by a new generation of night vision cameras that broadcast 3D images of the environment to mirror screens.











UK Electric Vehicle Unicorn Arrival



米 ΛΓΓΙΛΛ

Arrival LT

- Engineering department in Lithuania lacksquare
- Design
- Engineering
- Protopyping/manufacturing:
- electric motors,
- gear box,
- battery modules.



ENGINEERING INDUSTRY IN LITHUANIA. PRIORITIES

Objectives and impact

Creation and development of innovative solutions and products

Increasing the productivity and efficiency of industrial enterprises

Increasing corporate turnover and export growth

Strategic directions of industrial development

- Industrial transformation and innovation (digitization, automation, robotics)
- Development and implementation of high impact technologies
- Building competencies and developing new skills to meet the challenges of INDUSTRY 4.0
- Development and implementation of climate change mitigation products, technologies and solutions in industry





AREAS OF LINPRA ACTIVITIES

- Production and trade parts and components for OEM, TIER1, developing value chain with the aim to save costs or time for our clients.
- Organization of visits, trade missions to know better potential suppliers or manufacturers in Lithuania.
 - To help find partners in Lithuania and provide customised information about potential suppliers according clients needs and requierements.
 - Identification and initiation of business-relevant joint projects to develop together new products or services.
 - Introduction of new opportunities for expansion / relocation projects









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