

FORTACO



THIS IS FORTACO

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The leading brand-independent strategic partner to the heavy off-highway equipment and marine industries offering technology, vehicle cabins, steel fabrications and vehicle assemblies.

We are committed to safety and quality, we have the right delivery accuracy and the right price.

Fortaco's Values

Respect • Simplicity • Speed

Fortaco's Foundations

Customers • People & Leadership • Operational Excellence • Technology Leadership • Profitable Growth







FORTACO – THE STRATEGIC PARTNER

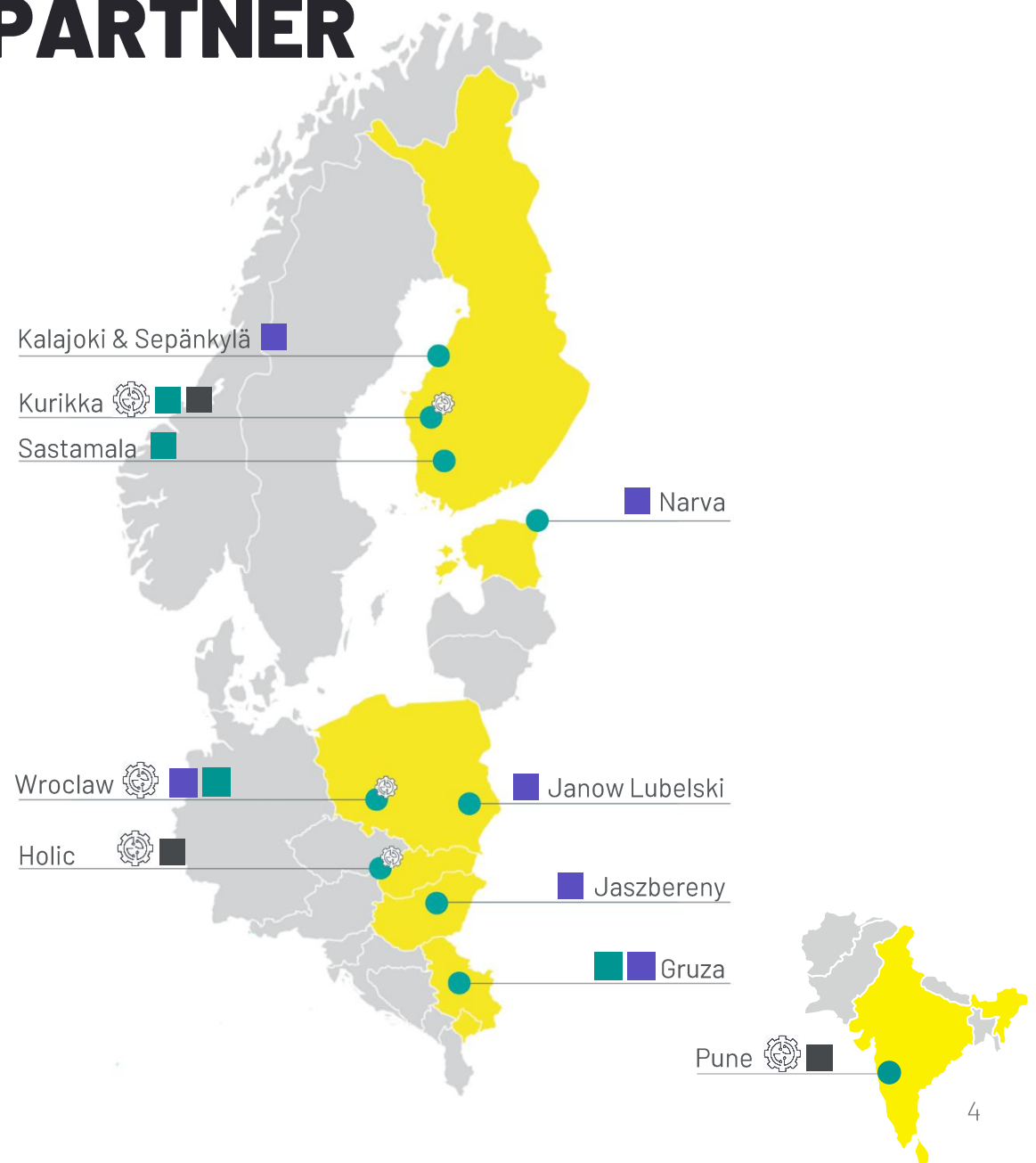
Fortaco is a strategic, full life-cycle, Tier 0.5 partner for the OEMs in the off-highway equipment and marine industries.

Highlights

220	M€	Net sales
4	%	Annual capex of net sales
75 000	tons	Large steel buyer
2 300	people	Fortaco team
50	robots	Fortaco factories

Business Sites

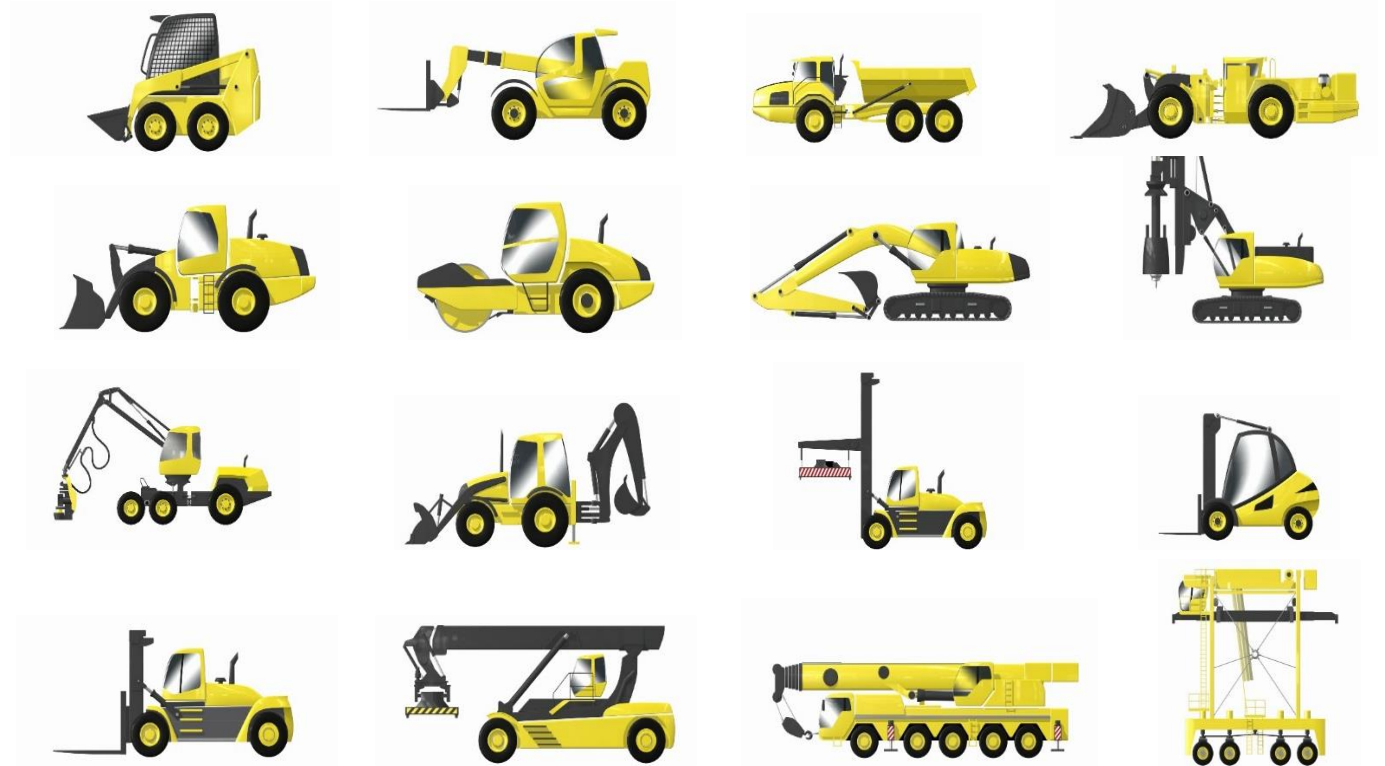
-  Fortaco Assembly
-  Fortaco Vehicle Cabin
-  Fortaco Steel Fabrication
-  Fortaco Technology



FORTACO AT HOME IN HEAVY OFF-HIGHWAY INDUSTRY

Off-highway equipment is spending the bulk of time off-road. The type of equipment can range from large terminal cranes and mining excavators to compact wheel loaders and everything in between.

Above ground, below ground, on the ground, Fortaco is experienced in designing and manufacturing modules and components used in different conditions.



FORTACO'S INDUSTRIES AND CUSTOMERS

- Construction
- Container Handling
- Forestry
- Marine, Energy Offshore
- Material Handling
- Mining
- Recycling
- Other Industries



- ATLAS CRANES & EXCAVATORS
- BROKK
- HITACHI
- Mecalac
- Ram Booms
- SANDVIK
- TEREX
- WACKER NEUSON
- VOLVO
- WILLE

- HIAB
- HYSTER-YALE GROUP
- KALMAR
- KONECRANES Lifting Businesses

- EcoLog Forestry of tomorrow
- HIAB
- KOMATSU
- LOGSET

- ABB
- MAGGREGOR
- MANI
- NOV
- Rolls-Royce
- SIEMENS
- WÄRTSILÄ

- HIAB
- HYSTER-YALE GROUP
- JUNGHEINRICH Machines. Ideas. Solutions.
- KALMAR
- KONECRANES Lifting Businesses
- MANTSINEN
- Rocla
- TEREX

- CATERPILLAR
- DOOSAN
- Epiroc
- KOMATSU
- LIEBHERR
- normet
- SANDVIK
- VOLVO

- HIAB
- MANTSINEN
- TEREX

- BAE SYSTEMS
- BUHLER
- FORTBRAND SERVICES INC
- GEBR. PFEIFFER Fortschritt aus Tradition
- Patria
- pema
- Santasalo David Brown Santasalo



BUSINESS SITE NARVA: SUCCESS STORY OF GROWTH

BUSINESS SITE NARVA

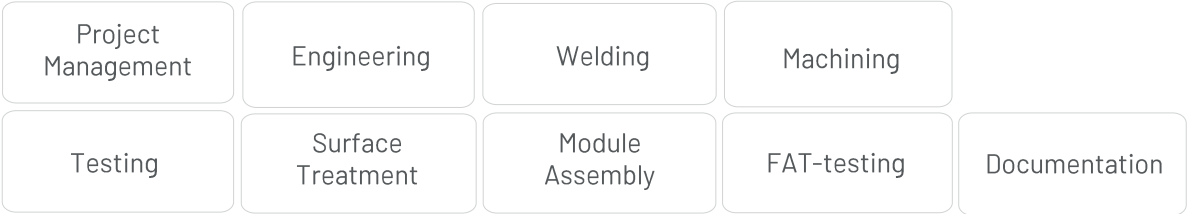


Core competencies

Manufacturing with demanding quality requirements up to 5 ton products

Specialized in high strength steel welding

Testing and Inspection



EXAMPLES ON PRODUCTS



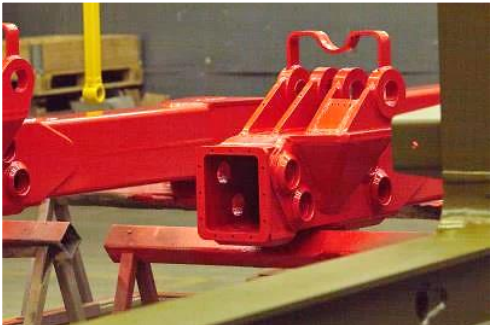
Crane Booms and Bases



EXAMPLES ON PRODUCTS



Booms



EXAMPLES ON PRODUCTS



Components and Beams



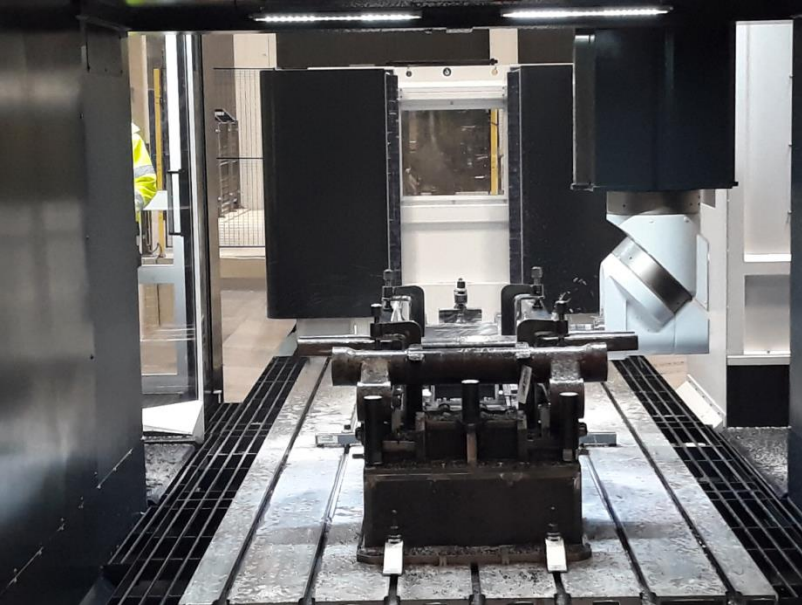


NEW CAPACITY EXTENSION PROJECT 2020-2021



GOVERNMENT SUPPORT

~ 1 mln eur grant (25% of total amount) from RTK to support purchasing of sophisticated industrial machinery to increase capacity and create new jobs



NEW JOBS

- Since the end of 2020 we recruited app 220 employees (this includes recovery from crisis as well as new jobs)
- Cooperation with technical colleges and Ida-Viru Vocational training center
- Cooperation with Unemployment fund (Töötukassa)
- Social responsibility based upon international best practices and standards, constantly improving sustainability

INVESTMENT IN PEOPLE

Opening Fortaco Estonia
Competence development center
to support availability of
qualified people



[Fortaco - Fortaco_Estonia_Compentence_Development_Center.mp4 on Vimeo \(vimeopro.com\)](#)

AWARDS

Regionaal maasikas 2020

Parim aastategu Ida-Virumaa 2020

Best company of Narva 2020



TRUST IN TOMORROW



This is Fortaco
March 2021

fortacogroup.com