



Embajada de Uruguay en Finlandia

International bidding procedure

Largest producer and exporter of citrus of Uruguay

Citrícola Salteña is a family owned business with more than 70 years of experience, located in Salto, Uruguay (around 500 km North of Montevideo.) It operates 3200 hectares and 1.7 million planted trees.

It is the largest producer and exporter of citrus of the country. Over the period 2018-2021, the company sold an average of 19000 tons per year, with an average annual sale value of USD 14 million during the same period. It also produces concentrated juices, fresh juices and essential oils in its own plant.

In November 2021, an agreement was reached between **Citrícola Salteña's** creditors to carry out a block sale of the assets of the Company. As a bankrupt company, liabilities do not affect the purchaser. According to national Law 18387, Section 177, the bidder is not obliged to hire current personnel, nor should it be responsible for the costs of their dismissal.

Subject to the prior signing of a Confidentiality Agreement, the Embassy of Uruguay can provide potential buyers with a brief dossier prepared by Uruguay XXI, the official Investment, Export and Country Brand Promotion Agency. This information is not exhaustive and may not contain all the necessary details that a potential purchaser may require for this purpose.

Bids must be submitted in a sealed envelope containing the offer in U.S. dollars. The deadline for submission of bids **is March 15, 2022 at 2:30 p.m. (UTC-3)**

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