



Investment opportunity in Romania

Overhead cranes manufacturer

Description and information (1)

- Company is market leader and was founded in 1999
- The two brothers own 100% of the shares and have no successors in the company
- The two brothers are looking for a strategic investor, looking for a majority or full exit
- The two brothers are willing to stay in the company for a transition period of 12-18 months
- Location: South-east area of Romania (Galați County)
- Number of employees: 105+



Description and information (2)

Main products

- Overhead cranes 1.6 tons – 300 tons (single or double girder)
- Portal cranes 1.6 tons - 100 tons
- Rotating cranes 0.5 tons - 20 tons
- Electric hoists
- Components and spare parts for lifting installations
- Industrial and metal constructions

Main services:

- Authorized technical advice and expertise
- Specialty design (in-house engineering department)
- Industrial and metal constructions
- Maintenance and service

Description and information (3)

Assets and technical equipment

- Land area 10,349 sqm
- Production facility area 4,500 sqm
- Mechanical processing hall (6 lathes, 2 milling machines, 2 surface grinding machines, 1 OKUMA CNC)
- Cutting hall (1 plasma cutting machine, 1 portal crane 12.5 tons)
- Metal Construction hall (2 overhead cranes, 1 blasting booth, manual and semiautomatic MIG-MAG welding equipment)
- Fleet: 7 vans and 12 cars

Special authorizations and certifications

- Integrated quality management system SR EN ISO 9001 : 2015
- Environmental management system SR EN ISO 14001 : 2015
- Occupational Health and Safety Management System SR OHSAS 18001 : 2008
- The company is authorised by the National Authority for the Control and Approval of Boilers, Pressure Vessels and Hoisting Equipment – ISCIR.

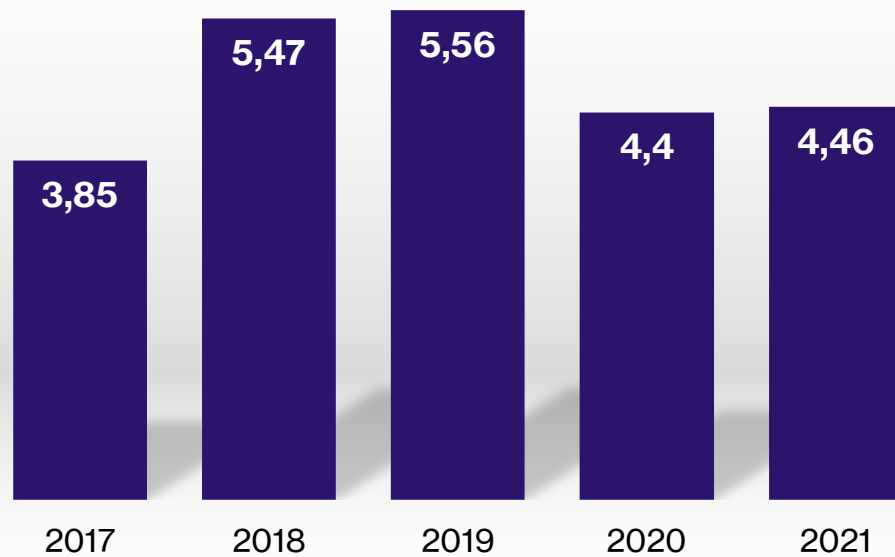
Description and information (4)

Ongoing investments (EUR 1.45 million for the period 2021-2022)

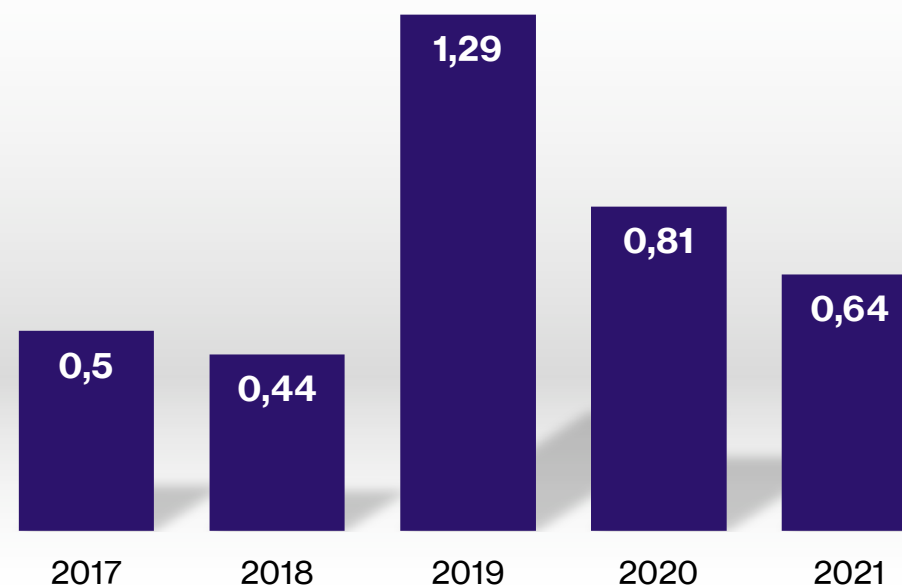
- Sheet metal cutting machine Eckert 2500 x 14000 mm = 180K euro
- CNC OKUMA = 145K euro
- New production hall 850 sqm = 700K euro
- Overhead cranes 12.5t – 2 pcs = 180K euro
- Installation of photovoltaic panels 100KWh = 85K euro
- Overhead crane 32/2.5 t – 1 pcs = 165K euro

Financials

Revenue (mln. EUR)



Net profit (mln. EUR)

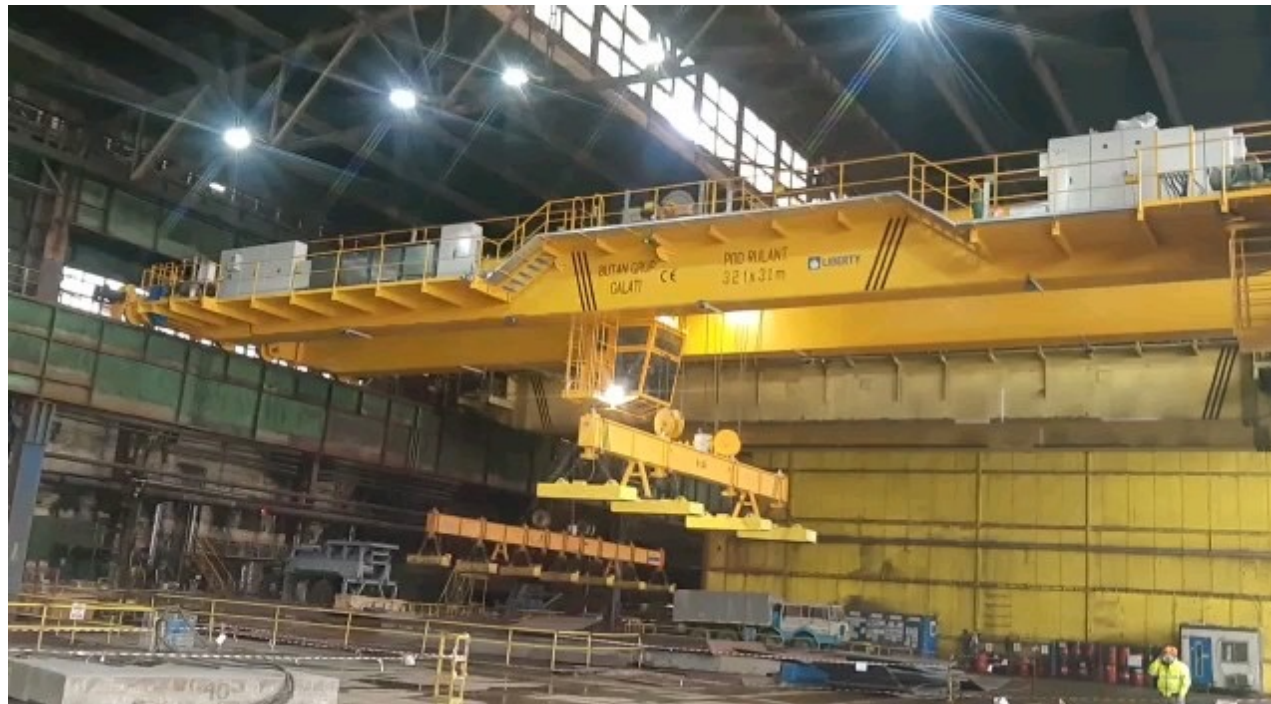


Commercial information

The company works with traditional commercial partners, and built a strong market share over more than 20 years, with entities in fields such as: heavy industry, petrochemical industry, metallurgy and steel industry, energy industry, cement industry, shipbuilding, retail.



Thank you!



Atheneum Advisors

Bogdan A. Mugescu – Managing Partner

bogdan.mugescu@atheneum.group

+40765.346.715

www.atheneum.group