

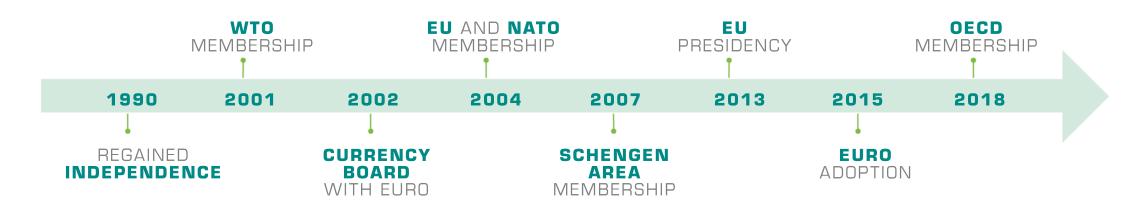
A free economic zone is manufacturing area designated for business development with tax benefits established by law

balticfez.com





### LITHUANIA **HISTORY KEY POINTS**



#### **KEY FIGURES**



















GDP (2020) 48,6 BILLION € 17 178 € PER CAPITA



### TRANSPORT & LOGISTICS IN LITHUANIA



LITHUANIA IS A EUROPEAN LEADER IN TRANSPORT AND LOGISTICS

LITHUANIA CARGO COMPANIES HIGHLY COMPETITIVE ON EUROPEAN CARGO MARKET

EXCELLENT GEOGRAPHICAL LOCATION FOR EUROPEAN DISTRIBUTION CENTERS

15% OF GROSS VALUE ADDED

6 600 COMPANIES

**MORE THAN 25 000 TRUCKS** 

**OVER 93 000 EMPLOYEES** 



## ENGINEERING INDUSTRY IN LITHUANIA



ISO AND LEAN QUALITY MANAGEMENT SYSTEMS

EXCELLENT QUALITY TO PRICE RATIO

2.7% OF GDP

**72% OF PRODUCTION EXPORTED** 

**MORE THAN 1 100 COMPANIES** 

**OVER 29 000 EMPLOYEES** 



INFORMATION TECHNOLOGY IN LITHUANIA



LITHUANIAN ICT SECTOR ESPECIALLY STRONG IN DEVELOPMENT OF SOFTWARE FOR INDUSTRIAL PROCESS OPTIMIZATION, MOBILE APPLICATIONS, SOFTWARE AND HARDWARE SOLUTIONS FOR FINANCIAL INSTITUTIONS AND RETAIL TRADE COMPANIES

LITHUANIA IS 1<sup>ST</sup> IN THE WORLD COMPETITIVENESS YEARBOOK RANKINGS FOR ICT

2<sup>ND</sup> FASTEST INTERNET UPLOAD IN THE EU

4<sup>TH</sup> FASTEST DOWNLOAD SPEED IN THE EU

**OVER 11 000 IT EMPLOYEES** 



### LASERS INDUSTRY IN LITHUANIA



STRONG PLAYER IN GLOBAL MARKET WITH EXPORTS TO MORE THAN 100 COUNTRIES

LASER EQUIPMENT TAKES UP TO 10 % OF THE GLOBAL MARKET OF LASERS USED FOR SCIENTIFIC RESEARCH

50% OF THE WORLD MARKET FOR HIGH ENERGY PICO-SECOND LASERS

**OVER 1200 EMPLOYEES** 



### LIFE SCIENCES / BIOTECHNOLOGY IN LITHUANIA



THE LITHUANIAN BIOTECHNOLOGY INDUSTRY HAS BEEN RAPIDLY DEVELOPING AND IS ONE OF THE MOST SOPHISTICATED IN CENTRAL AND EASTERN EUROPE

16 INSTITUTIONS TRAIN BIOTECHNOLOGY AND BUSINESS SPECIALISTS IN COOPERATION WITH BOTH DOMESTIC AND INTERNATIONAL BIOTECHNOLOGY COMPANIES

15 RESEARCH INSTITUTIONS CARRY OUT CHEMICAL AND BIOCHEMICAL RESEARCH FOR PHARMACEUTICAL PURPOSES

OVER 100 COMPANIES OPERATING IN THE LIFE SCIENCES AREA

**OVER 7500 EMPLOYEES** 



# FURNITURE AND WOOD PROCESSING IN LITHUANIA



HIGHLY FORESTED COUNTRY, DEEP TRADITIONS IN THE WOOD PROCESSING INDUSTRY

PRODUCTION MEETS THE HIGHEST QUALITY REQUIREMENTS AND DESIGN STANDARDS

FLEXIBILITY TO FULFILL NON- STANDARD ORDERS

1.8% OF GDP

70 % OF FURNITURE AND 60 % OF WOOD PRODUCTION EXPORTED

**OVER 43 000 EMPLOYEES** 



### FOOD PROCESSING IN LITHUANIA



FAVORABLE CLIMATE FOR AGRICULTURE

DEEP MANUFACTURING TRADITIONS AND MODERN TECHNOLOGIES

STRENGTH IN: DAIRY PRODUCTS, (FROZEN) MEAT, PRODUCTS OF MEAT, FISH PROCESSING, LIVE ANIMALS, ALCOHOLIC AND NON-ALCOHOLIC DRINKS, CHOCOLATES AND CONFECTIONARY, HONEY

SOME OF THE COMPANIES PRODUCING HALAL CERTIFICATION PRODUCTS IN LITHUANIA

4.7% OF GROSS VALUE ADDED

**45% OF PRODUCTION EXPORTED** 

**OVER 38 000 IT EMPLOYEES** 





#### LABOR POOL IN MARIJAMPOLE 2022 Q1











LABOR IN PRODUCTION 11 300



UNEMPLOYMENT RATE 8,1 %



AVERAGE NETO SALARY 1076 €

2022 Q1 LITHUANIA MINIMAL MONTHLY SALARY (bruto) - **730 EUR** 2022 Q1 LITHUANIA MINIMAL HOURLY SALARY (bruto) - **4,47 EUR** 

SOURCE: https://www.tagidas.lt/savadai/9003/

### **QUALIFIED LABOR FORCE POTENTIAL**



- 1 COLLEGE
- 1 VOCATIONAL SCHOOL

PROXIMITY TO KAUNAS UNIVERSITY OF TECHNOLOGY (30 MINS)

OVER 2,000 STUDENTS ARE CURRENTLY STUDYING ENGINEERING PROGRAMS IN MARIJAMPOLE VOCATIONAL SCHOOL



#### **COMPETITIVE ADVANTAGES**



SOCIAL & GREEN



LAWS & TAX INCENTIVES



SPEED & 1 STOP SHOP



LOGISTICS & INFRASTRUCTURE



HUMAN RESOURCES CORPORATE PROFIT TAX

0% THE FIRST 10 YEARS AND
7,5% THE NEXT 6 YEARS

DIVIDEND TAX 0%

REAL ESTATE TAX 0%

MAXIMUM ALLOWED TAX
BENEFITS ACCORDING THE EU
LEGISLATION FOR REGIONAL
STATE AID IN MARIJAMPOLE
REGION 50 % CAPEX
INVESTMENTS 2022-2027



### MAXIMUM ALLOWED TAX BENEFITS FOR REGIONAL STATE AID

ENTERPRISE	2022-2027 MARIJAMPOLE REGION	2022-2027 VILNIUS REGION	2022-2027 KLAIPEDA REGION
SMALL AND VERY SMALL COMPANIES	50%+20% FROM ELIGIBLE EXPENDITURES (CAPEX)	35%+20% FROM ELIGIBLE EXPENDITURES (CAPEX)	40%+20% FROM ELIGIBLE EXPENDITURES (CAPEX)
MEDIUM SIZED COMPANIES	<b>50%+10%</b> FROM ELIGIBLE EXPENDITURES (CAPEX)	35%+10% FROM ELIGIBLE EXPENDITURES (CAPEX)	40%+10% FROM ELIGIBLE EXPENDITURES (CAPEX)
LARGE COMPANIES	<b>50%</b> FROM ELIGIBLE EXPENDITURES (CAPEX)	35% FROM ELIGIBLE EXPENDITURES (CAPEX)	40% FROM ELIGIBLE EXPENDITURES (CAPEX)
	MAXIMUM STATE AID: 50%	MAXIMUM STATE AID: 35%	MAXIMUM STATE AID:



### MAXIMUM ALLOWED TAX BENEFITS FOR REGIONAL STATE AID

ENTERPRISE	OBLIGATORY A NO OF WORK PLACES	OPTION B1 ANNUAL INCOME OR	OPTION B2 PROPERTY VALUE IN THE BALANCE SHEET
SMALL AND VERY SMALL COMPANIES	50 (10) OR LESS Work places	10 MLN. EUR OR LESS ANNUAL INCOME	10 MLN. EUR OR LESS PROPERTY VALUE IN THE BALANCE SHEET
MEDIUM SIZED COMPANIES	250 OR LESS Work places	50 MLN. EUR Or less annual income	43 MLN. EUR OR LESS PROPERT VALUE IN THE BALANCE SHEET
LARGE COMPANIES	MORE THAN 250 Work places	MORE THAN <b>50 MLN. EUR</b> Annual income	MORE THAN <b>43 MLN. EUR</b> PROPERTY VALUE IN THE BALANCE SHEET



#### **MARIJAMPOLE FEZ**



WITHIN **BALTIC FEZ** THERE ARE GREENFIELD LAND PLOTS WITH THE MAIN INFRASTRUCTURE CONNECTIONS





DIRECTLY BY THE RAIL BALTICA AND VIA BALTICA



2-3 HOURS
REACH TO SEA
PORTS



1-2 HOURS
REACH TO AIRPORTS

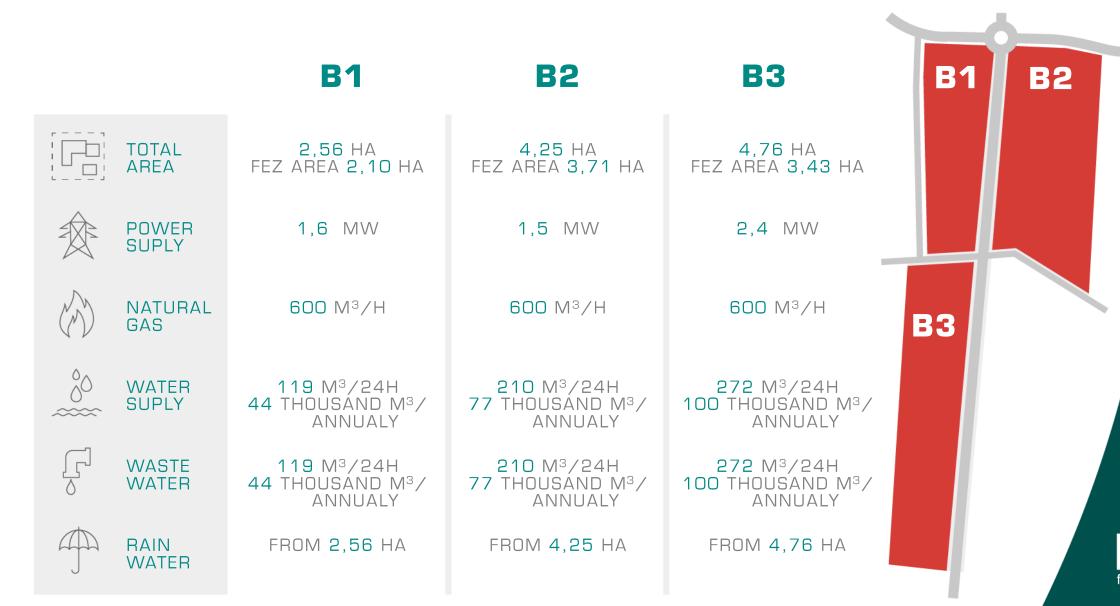
Due to its close bordering with the Baltic Sea, Latvia, Belarus also direct bordering with Poland and Russia, Marijampole region offers logistic access to major markets in the East and the West.

International leaders in production choose Marijampole region as the location of it's manufacturing unit (e.g. IKEA, DOVISTA).



MARIJAMPOLE free

BALTIC FEZ



TOTAL **AREA POWER SUPLY** NATURAL GAS **WATER** SUPLY WASTE WATER **RAIN** WATER

**B1** 

**B2** 

**B3** 

4,25 HA FEZ AREA 3,71 HA

1,5 MW

600 M<sup>3</sup>/H

210 M<sup>3</sup>/24H 77 THOUSAND M<sup>3</sup>/ ANNUALY

210 M³/24H 77 THOUSAND M³/ ANNUALY

FROM 4,25 HA

4,76 HA FEZ AREA 3,43 HA

2,4 MW

600 M<sup>3</sup>/H

272 M³/24H 100 THOUSAND M³/ ANNUALY

272 M<sup>3</sup>/24H 100 THOUSAND M<sup>3</sup>/ ANNUALY

FROM 4,76 HA



150 m

**B2** 



2,56 HA FEZ AREA 2,10 HA

1,6 MW

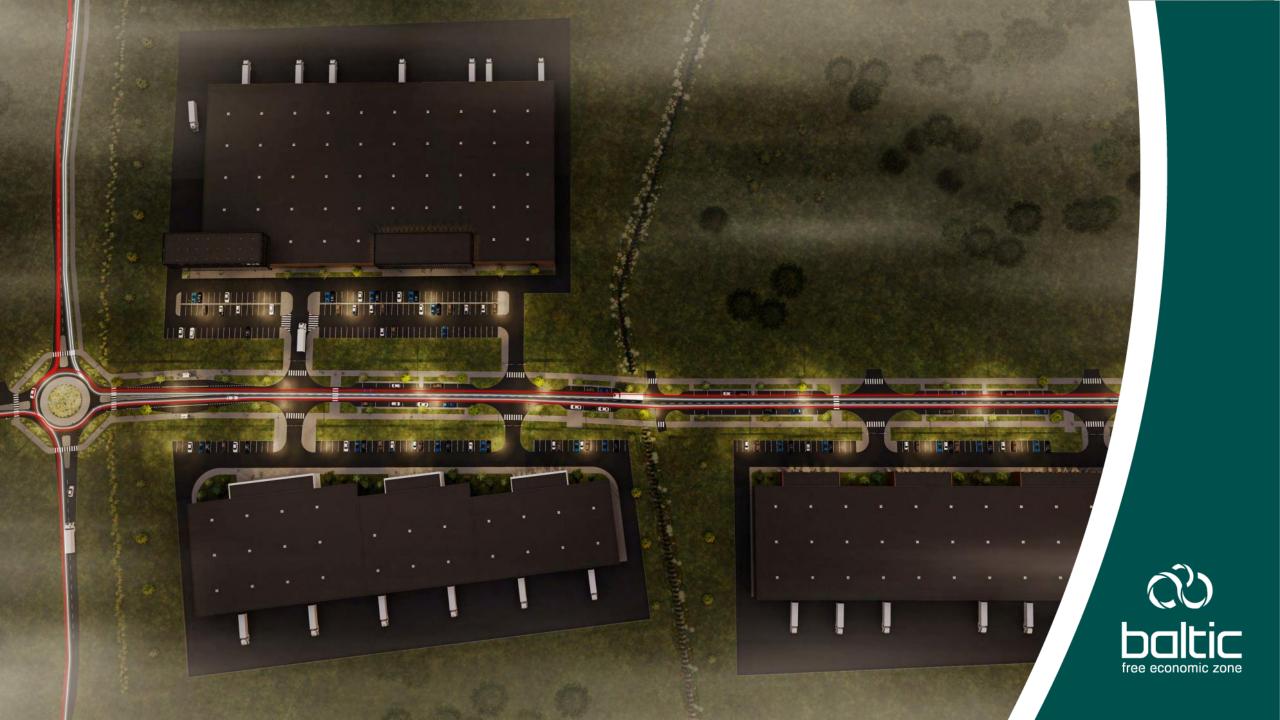
600 M<sup>3</sup>/H

119 M³/24H 44 THOUSAND M³/ ANNUALY

119 M<sup>3</sup>/24H 44 THOUSAND M<sup>3</sup>/ ANNUALY

FROM 2,56 HA







TOTAL AREA



POWER SUPLY



NATURAL GAS



WATER SUPLY



WASTE WATER



RAIN WATER ~9 HA FEZ AREA 3,32 HA

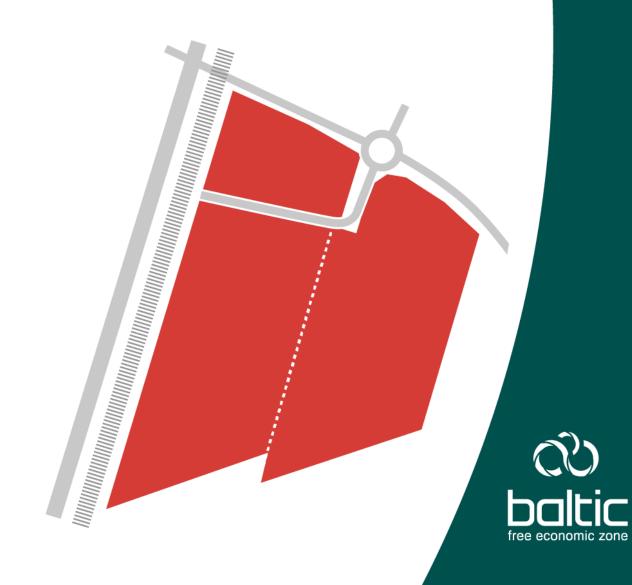
1,6 MW

18 M<sup>3</sup>/H

1 500 M<sup>3</sup>/ANNUALY

1 500 M<sup>3</sup>/ANNUALY

FROM 10,7 HA





TOTAL AREA



POWER SUPLY



NATURAL GAS



WATER SUPLY



WASTE WATER



RAIN WATER ~9 HA FEZ AREA 3,32 HA

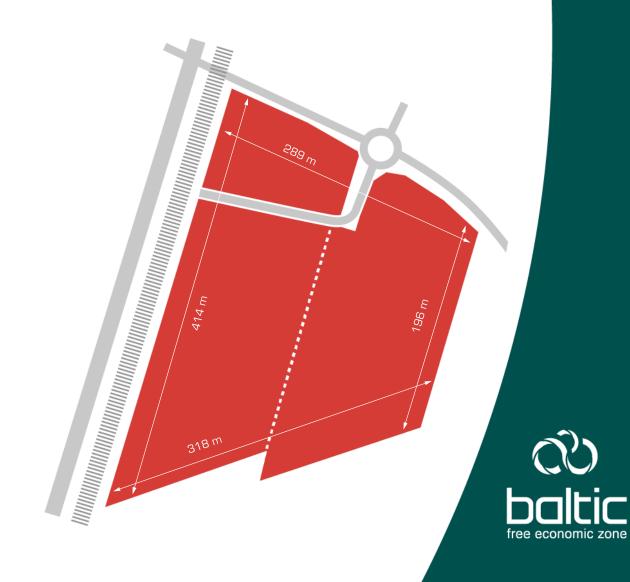
1,6 MW

18 M<sup>3</sup>/H

1 500 M<sup>3</sup>/ANNUALY

1 500 M<sup>3</sup>/ANNUALY

FROM 10,7 HA







#### **OUR NETWORK**

AMSTON ALLIANCE FOR RECRUITMENT HEADEX GROUP

0 0 0

HR SPECIALIST'S SERVICE



ENGINEERING, CONSTRUCTION



SOCIAL PARTNERS. **MEMBERSHIP** 





GERMAN-BALTIC CHAMBER OF COMMERCE (AHK) BRITISH CHAMBER OF COMMERCE AMERICAN CHAMBER OF COMMERCE IN LITHUANIA DANISH CHAMBER OF COMMERCE IN LITHUANIA SWEDISH CHAMBER OF COMMERCE IN LITHUANIA NORWEGIAN-LITHUANIAN CHAMBER OF COMMERCE KAUNAS CHAMBER OF COMMERCE, INDUSTRY AND CRAFTS

LITHUANIAN RAILWAYS **INVEST LITHUANIA ENTERPRISE LITHUANIA** MARIJAMPOLE MUNICIPALITY MARIJAMPOLE TOURISM INFORMATION CENTRE LITHUANIAN BUSINESS CONFEDERATION MARIJAMPOLE UNIVERSITY OF APPLIED SCIENCES MARIJAMPOLĖ VOCATIONAL TRAINING CENTER SVEIKATINGUMO IDĖJOS MERCURE MARIJAMPOLE ISM UNIVERSITY OF MANAGEMENT AND ECONOMICS



BUSINESS

**PARTNERS** 

LAW AND TAX CONSULTANTS

MARKETING.

PR SERVICE



**NOWORRIES AGENCY FLOW** 

BE LIVE **2LARCHITECTS** URBANISTIKA

KALSTATA

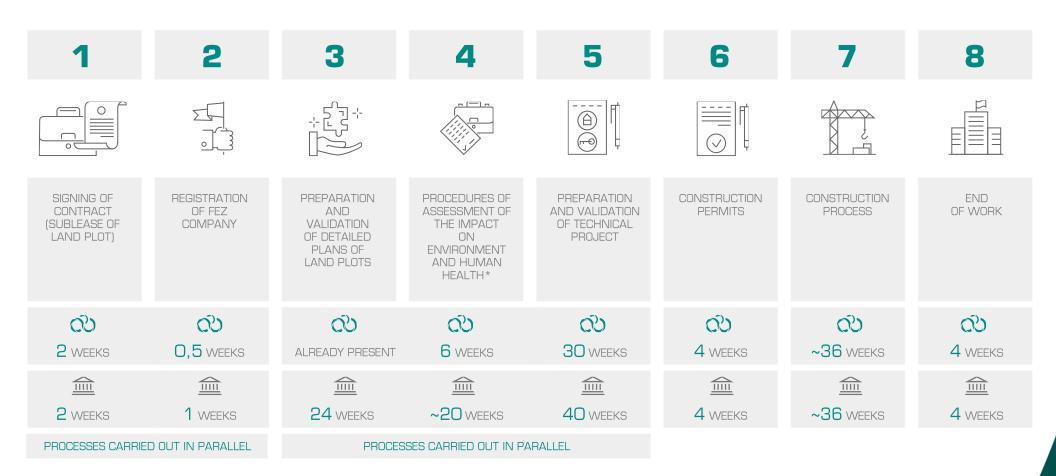
STATYBOS RITMAS

L&G

NIŠA



### THROUGH INVESTMENT PROCESS





Periods in territory of Baltic FEZ



### **10 INSIGHTS ABOUT INVESTMENT**









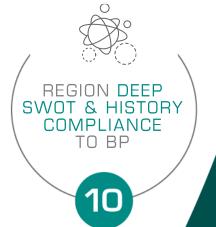














### **CONTACT US**

### **Simonas Petrulis** CEO

KAUNO ST. 15, LT-68308 MARIJAMPOLĖ LITHUANIA MOB. +370 656 74711

+370 650 63041

INFO@BALTICFEZ.COM

WWW.BALTICFEZ.COM

